

U.S. General Services Administration



Office of Motor Vehicle Management Vehicle Purchase Division Overview

Len Fedoruk

2015 Federal Fleet Management TrainingGeneral Services Administration



GSA Motor Vehicle Management Value Proposition



Right Vehicle



Right Price



Great Service

and the data required to effectively and efficiently manage a fleet.



Today, Let's Discuss....

Our Mission – What Can GSA Do For YOU

 Vehicle Products, Services & Procurement Services

 Purchase Customer Solutions: Vehicle Engineering, Program Management & Quality Assurance

Important Information for Order Placement



GSA's Authority

• In accordance with the Federal Property Management Regulation, GSA is a mandatory source for all non-tactical vehicles purchased by executive agencies in the United States. See 41 C.F.R. 101-26.501-1. In that regard, GSA establishes contracts in accordance with the Federal Acquisition Regulation (FAR) for a variety of vehicles against which Federal agencies can place orders for motor vehicles.

Being Mandatory doesn't compromise our level of service to YOU the customer



Purchase Division – Services We Provide

Vehicle Engineering Services –
 Dan Buckingham, Branch Chief

Program Management/Customer Service –
 Chris Davis, Branch Chief

Quality Assurance/Supplier Development –
 Len Fedoruk (Acting)



Vehicle Engineering Branch

- Establish Federal Vehicle Purchase Standards
- Experts on custom vehicle engineering
- Support product market research
- Experts for law enforcement, ambulances, transit buses, heavy duty vehicles & special purpose vehicles
- Subject Matter Experts for technical reviews for all motor vehicle contracting activity
- Help you select the right vehicle for your mission with consultation & advice
- Support Quality Assurance/Supplier Development Branch
- (COR) Contracting Officer's Representatives
- Global product expertise



Program Management/Customer Service Branch

- "Front Line" customer contact for Motor Vehicle Management
 with a single point Account Representative
- Field & respond to agency customer requests for vehicle orders via call center & e-mail
- Liaison to Vehicle Engineering, Contracting, Quality Assurance
 & GSA Fleet to resolve issues & provide recommendations
- AutoChoice, BAAR & ordering systems expert
- Provide training on GSA ordering systems to agency customers
- Special event coordination experts
- They provide alternatives & solutions for meeting your motor vehicle mission requirements



Program Management/Customer Service Branch continued

 Conduct Partnership meetings with GSA suppliers to communicate a common message

- Assist GSA Fleet & Purchase customers with:
 - Assisted acquisition services for specialty vehicles
 - Custom report generation of your vehicle purchases
 - Field special project requests & compliance surveillance



Quality Assurance

New Branch to Motor Vehicle Management

- Conduct market research & supplier capability studies -Subject Matter Experts on the global motor vehicle industry
- Review & recommend quality control management practices to GSA suppliers & audit quality control functions
- Provide vehicle inspections when required
- CPARS audits, supplier performance & ACE supplier performance surveillance
- Assist in product specification requirements for special order programs
- (COR) Contracting Officer Representatives



Products & Services

- Full line of domestic & foreign brand light duty passenger sedans & trucks
 all fuel types
- Transit & Shuttle buses-foreign & domestic
- Right Hand Drive light duty vehicles
- Armoured sport utility & pick up trucks for international mission requirements
- Medium & Heavy Duty trucks
- Low Speed electric vehicles
- Tractors, trailers, mobile trailers, command centers, law enforcement vehicles (sedans, SUV's trucks)
- Fueling equipment; fixed & mobile for CNG, Propane, Hydrogen, Gasoline/E-85 & Diesel on GSA Advantage
- Medical trucks & mobile trailers on GSA Advantage
- Specialty vehicles for disabled drivers and/or passengers



Products & Services continued

- Automotive Superstore Products & Services on GSA Advantage – Schedule 23V includes:
 - Automotive service parts, supplies & lubricants
 - Tires &Wheels
 - Collision/Body Shop services
 - Tens of Thousands of automotive items

 Commercial leasing of light duty vehicles on GSA Advantage – Schedule 75 I



Products & Services continued

- Assisted acquisition services
- Special Purchase Programs (1122) for State & Local governments
- (COV) Certificate of Origin on line ordering
- GSA will train your procurement staff by:
 - Agency site visits (Face to Face)
 - Training at GSA facilities
 - Webinars & virtual seminars



Products & Services

continued

Here are some of the specialty vehicles GSA can provide to your agency......



Products & Services - Special Needs Vehicles - Dual Use (Passenger & Patient) Transports





Products & Services - Special Needs Vehicles

- Dual Use (Passenger & Patient)





Products & Services - Special Needs Vehicles











Products & Services - Advanced Life Support - Large





Products & Services - Law Enforcement Special Equipment Up Fit/Conversions





Products & Services - Mobile Command Centers





Products & Services - Armoured Vehicles - International Mission Requirements









Products & Services - Wreckers & Carriers; Up to 50 Ton





Ordering Timeline



- Vehicle ordering available 51 weeks a calendar year
 Orders can be placed 24/7 via AutoChoice
- You can check product availability via the AutoChoice Vehicle Availability List (VAL)
- "Rules of the Road" provides important updates on products & services & is available on line or by e-mail to registered AutoChoice users

• Final FY 2015 Order Cut Off Dates will be announced on June 5, 2015.



Talk with GSA.....

CARS Line: (703) 605-CARS (2277)

Vehicle Buying mailbox: vehicle.buying@gsa.gov

GSA's vehicle ordering program: www.autochoice.gsa.gov

Federal Vehicle Standards: www.gsa.gov/vehiclestandards

GSA eLibrary: www.gsaeLibrary.gsa.gov



Just a Reminder...

More sessions about buying vehicles-

How to Order from AutoChoice and Schedules Wednesday, January 28 at 1:30 PM

Ambulance Technology and Standards Update Part I - Thursday, January 29 at 9:00 AM Part II- Thursday, January 29 at 10:00 AM



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